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Thought leader on expert witnessing. Principal of the expert witness training company SEAK, Inc. Former litigator. Co-author of over thirty books. Has trained thousands of expert witnesses through seminars, conferences, 1-1 mentoring, corporate training, training for professional societies, and training for governmental agencies including the FBI, SEC, IRS, Secret Service, NYPD, and Department of Defense.

PROFESSIONAL EXPERIENCE

SEAK, Inc. – The Expert Witness Training Company, <i>Falmouth, MA</i> <u>Principal</u>	1996-Present
Practice of Law, <i>Boston, MA</i> <u>Litigation & Insurance Law</u>	1994-1996
SEAK, Inc. – The Expert Witness Training Company, <i>Falmouth, MA</i> <u>Assistant Vice-President/General Counsel</u>	1993-1994

CONTINUING EDUCATION SEMINARS DESIGNED AND TAUGHT

(Does not include numerous customized onsite training programs for private clients and does not include stream on demand courses)

1. **“How to Be an Effective Expert Witness at Deposition and Trial,”** SEAK, Inc. Seminar, January 11-12, 2025, Naples, FL
2. **“How to Start, Build, and Run a Successful Expert Witness Practice,”** SEAK, Inc. Seminar, January 9-10, 2025, Naples, FL
3. **“How to Find & Land High Paying Non-Clinical Jobs,”** SEAK, Inc. Seminar, October 17, 2024, Chicago, IL
4. **“How to Supplement Your Clinical Income with Lucrative Home-Based Work,”** SEAK, Inc. Seminar, October 16, 2024, Chicago, IL
5. **“How to Refine, Improve, and Grow your Expert Witness Practice,”** SEAK, Inc. Seminar, September 19-20, 2024, Live via Zoom
6. **“How to Be and Effective Expert Witness at Deposition and Trial,”** SEAK, Inc. Seminar, June 1-2, 2024, Live via Zoom
7. **“How to Be and Effective Expert Witness at Deposition and Trial,”** SEAK, Inc. Seminar, April 25-26, 2024, Clearwater Beach, FL

8. **“How to Be an Effective Expert Witness at Deposition and Trial,”** SEAK, Inc. Seminar, December 2-3, 2023, Naples, FL
9. **“How to Start, Build, and Run a Successful Expert Witness Practice,”** SEAK, Inc. Seminar, November 30-December 1, 2023, Naples, FL
10. **“How to Find & Land High Paying Non-Clinical Jobs,”** SEAK, Inc. Seminar, October 13, 2023, Chicago, IL
11. **“How to Supplement Your Clinical Income with Lucrative Home-Based Work,”** SEAK, Inc. Seminar, October 12, 2023, Chicago, IL
12. **“How to Be an Effective Expert Witness at Deposition and Trial,”** SEAK, Inc. Seminar, June 6-7, 2023, Live via Zoom
13. **“How to Be a More Persuasive Expert Witness at Trial,”** SEAK, Inc. Seminar, May 4-5, 2023, Clearwater Beach, FL
14. **“How to Be an Effective Expert Witness at Deposition and Trial,”** SEAK, Inc. Seminar, May 23-24, 2023, San Diego, CA
15. **“How to Be an Effective Medical Expert Witness,”** SEAK, Inc. Seminar, February 4-5, 2023, Clearwater Beach, FL
16. **“How to Earn Money as a Physician Writer,”** SEAK, Inc. Seminar, February 2-3, 2023, Clearwater Beach, FL
17. **“How to Be an Effective Expert Witness,”** SEAK, Inc. Seminar, December 3-4, 2022, Naples, FL
18. **“How to Start, Build, and Run a Successful Expert Witness Practice,”** SEAK, Inc. Seminar, December 1-2, 2022, Naples, FL
19. **“How to Find & Land High Paying Non-Clinical Jobs,”** SEAK, Inc. Seminar, October 14, 2022, Chicago, IL
20. **“How to Supplement Your Clinical Income with Lucrative Home-Based Work,”** SEAK, Inc. Seminar, October 13, 2022, Chicago, IL
21. **“How to Be a More Persuasive Expert Witness at Trial,”** SEAK, Inc. Seminar, September 17-18, 2022, Live via Zoom
22. **“How to Be an Effective Expert Witness,”** SEAK, Inc. Seminar, June 4-5, 2022, Live via Zoom
23. **“How to Excel at Your Expert Witness Deposition,”** SEAK, Inc. Seminar, April 21-22, 2022 Clearwater Beach, FL
24. **“How to Make More Money as an Expert Witness,”** SEAK, Inc. Seminar, March 3-4, 2022, San Diego, CA
25. **“How to Be an Effective Medical Expert Witness,”** SEAK, Inc. Seminar, February 12-13, 2022, Clearwater Beach, FL
26. **“How to Earn Money as a Physician Writer,”** SEAK, Inc. Seminar, February 10-11, 2022, Clearwater Beach, FL
27. **“How to Be an Effective Expert Witness,”** SEAK, Inc. Seminar, December 4-5, 2021, Naples, FL
28. **“How to Start, Build, and Run a Successful Expert Witness Practice,”** SEAK, Inc. Seminar, December 2-3, 2021, Naples, FL

29. **“How to Make More Money as an Expert Witness,”** SEAK, Inc. Seminar, September 25-26, 2021, Falmouth, MA
30. **“How to Be a More Persuasive Expert Witness at Trial,”** SEAK, Inc. Seminar, September 23-24, 2021, Falmouth, MA
31. **“How to Be an Effective Expert Witness,”** SEAK, Inc. Seminar, June 2-4, 2021, Live via Zoom
32. **“How to Start, Build, and Run a Successful Expert Witness Practice,”** SEAK, Inc. Seminar, March 3-5, 2021, Live via Zoom
33. **“How to Be an Effective Expert Witness,”** SEAK, Inc. Seminar, December 2-4, 2020, Live via Zoom
34. **“How to Be a More Persuasive Expert Witness at Trial,”** SEAK, Inc. Seminar, September 23-25, 2020, Live via Zoom
35. **“How to Make More Money as an Expert Witness,”** SEAK, Inc. Seminar, September 9-11, 2020, Live via Zoom
36. **“How to Be an Effective Expert Witness,”** SEAK, Inc. Seminar, March 5-6, 2020, San Diego, CA
37. **“How to Be an Effective Medical Expert Witness,”** SEAK, Inc. Seminar, February 8-9, 2020, Clearwater Beach, FL
38. **“How to Earn Money as a Physician Writer,”** SEAK, Inc. Seminar, February 6-7, 2020, Clearwater Beach, FL
39. **“How to Excel at Your Expert Witness Deposition,”** SEAK, Inc. Seminar, December 5-6, 2019 Naples, FL
40. **“How to Make More Money as an Expert Witness,”** SEAK, Inc. Seminar, December 5-6, 2019 Naples, FL
41. **“How to Find & Land High Paying Non-Clinical Jobs,”** SEAK, Inc. Seminar, October 18, 2019, Chicago, IL
42. **“How to Supplement Your Clinical Income with Lucrative Home-Based Work,”** SEAK, Inc. Seminar, October 17, 2019, Chicago, IL
43. **“How to Be an Effective Expert Witness,”** SEAK, Inc. Seminar, September 14-15, 2019, Falmouth, MA
44. **“How to Start, Build, and Run a Successful Expert Witness Practice,”** SEAK, Inc. Seminar, September 12-13, 2019 Falmouth, MA
45. **“How to Start, Build, and Run a Successful Expert Witness Practice,”** SEAK, Inc. Seminar, April 25-26, 2019, Clearwater Beach, FL
46. **“How to Be an Effective Medical Expert Witness,”** SEAK, Inc. Seminar, February 9-10, 2019, Clearwater Beach, FL
47. **“How to Earn Money as a Physician Writer,”** SEAK, Inc. Seminar, February 7-8, 2019, Clearwater Beach, FL
48. **“How to Make More Money as an Expert Witness,”** SEAK, Inc. Seminar, November 29-30, 2018, Naples, FL
49. **“How to Find & Land High Paying Non-Clinical Jobs,”** SEAK, Inc. Seminar, October 19, 2018, Chicago, IL

50. **“How to Supplement Your Clinical Income with Lucrative Home-Based Work,”** SEAK, Inc. Seminar, October 18, 2018, Chicago, IL
51. **“How to Be an Effective Expert Witness,”** SEAK, Inc. Seminar, September 15-16, 2018, Falmouth, MA
52. **“How to Start, Build, and Run a Successful Expert Witness Practice,”** SEAK, Inc. Seminar, September 13-14, 2018, Falmouth, MA
53. **“How to Be an Effective Expert Witness,”** Customized Training Course Presented to the United States Securities and Exchange Commission’s Division of Economic and Risk Analysis - Office of Litigation Economics, May 9, 2018, Washington, DC
54. **“How to Start, Build, and Run a Successful Expert Witness Practice,”** SEAK, Inc. Seminar, May 3-4, 2018, Clearwater Beach, FL
55. **“How to Be an Effective Medical Expert Witness,”** SEAK, Inc. Seminar, February 10-11, 2018, Clearwater Beach, FL
56. **“How to Earn Money as a Physician Writer,”** SEAK, Inc. Seminar, February 8-9, 2018, Clearwater Beach, FL
57. **“How to Excel at Your Expert Witness Deposition,”** SEAK, Inc. Seminar, January 20-21, 2018, San Diego, CA
58. **“How to Make More Money as an Expert Witness,”** SEAK, Inc. Seminar, January 18-19, 2018, San Diego, CA
59. **“How to Be an Effective Expert Witness,”** SEAK, Inc. Seminar, December 2-3, 2017, Naples, FL
60. **“How to Start, Build, and Run a Successful Expert Witness Practice,”** SEAK, Inc. Seminar, November 30-December 1, 2017, Naples, FL
61. **“How to Find & Land High Paying Non-Clinical Jobs,”** SEAK, Inc. Seminar, October 20, 2017, Chicago, IL
62. **“How to Supplement Your Clinical Income with Lucrative Home-Based Work,”** SEAK, Inc. Seminar, October 19, 2017, Chicago, IL
63. **“How to Make More Money as an Expert Witness,”** SEAK, Inc. Seminar, September 14-15, 2017 Falmouth, MA
64. **“How to Start, Build, and Run a Forensic Engineering Practice,”** American Society of Civil Engineers, May 11-12, 2017, Boston, MA
65. **“How to Start, Build, and Run a Successful Expert Witness Practice,”** SEAK, Inc. Seminar, May 4-5, 2017, Clearwater Beach, FL
66. **“How to Be an Effective and Successful Appraiser Expert Witness,”** Customized Program for the International Society of Appraisers, March 30-31, 2017, Chicago, IL.
67. **“How to Be an Effective Expert Witness,”** Customized Program for the American Association of Nurse Life Care Planners, March 10, 2017, Fort McDowell, AZ
68. **“How to Be an Effective Expert Witness,”** SEAK, Inc. Seminar, February 11-12, 2017, Clearwater Beach, FL
69. **“How to Earn Money as a Physician Writer,”** SEAK, Inc. Seminar, February 9-10, 2017, Clearwater Beach, FL

70. **“How to Excel at Your Expert Witness Deposition,”** SEAK, Inc. Seminar, November 12-13, 2016, Naples, FL
71. **“How to Make More Money as an Expert Witness,”** SEAK, Inc. Seminar, November 10-11, 2016, Naples, FL
72. **“How to Find & Land High Paying Non-Clinical Jobs,”** SEAK, Inc. Seminar, October 21, 2016, Chicago, IL
73. **“How to Supplement Your Clinical Income with Lucrative Home-Based Work,”** SEAK, Inc. Seminar, October 20, 2016, Chicago, IL
74. **“How to Be an Effective Expert Witness,”** SEAK, Inc. Seminar, September 17-18, 2016, Falmouth, MA
75. **“How to Start, Build, and Run a Successful Expert Witness Practice,”** SEAK, Inc. Seminar, September 15-16, 2016, Falmouth, MA
76. **“How to Be an Effective Criminal Forensics Expert Witness,”** Customized Training Course Presented to the New York Police Department Laboratory, June 20-21, 2016, Jamaica, Queens, NY.
77. **“How to Be an Effective Criminal Forensics Expert Witness,”** Onsite training provided for the Connecticut State Police Fingerprint Unit, May 24-25, 2016, Middletown, CT
78. **“How to Start, Build, and Run a Successful Expert Witness Practice,”** SEAK, Inc. Seminar, May 12-13, 2016, Chicago, IL
79. **“How to Be an Effective Expert Witness,”** SEAK, Inc. Seminar, February 6-7, 2016, Clearwater Beach, FL
80. **“How to Earn Money as a Physician Writer,”** SEAK, Inc. Seminar, February 4-5, 2016, Clearwater Beach, FL
81. **“How to Be an Effective Expert Witness,”** SEAK, Inc. Seminar, January 23-24, 2016, San Diego, CA
82. **“How to Start, Build, and Run a Successful Expert Witness Practice,”** SEAK, Inc. Seminar, January 21-22, 2016, San Diego, CA
83. **“How to Excel at Your Expert Witness Deposition,”** SEAK, Inc. Seminar, November 14-15, 2015, Naples, FL
84. **“How to Market and Grow Your Expert Witness Practice,”** SEAK, Inc. Seminar, November 12-13, 2015, Naples, FL
85. **“How to Find & Land High Paying Non-Clinical Jobs,”** SEAK, Inc. Seminar, October 23, 2015, Chicago, IL
86. **“How to Supplement Your Clinical Income with Lucrative Home-Based Work,”** SEAK, Inc. Seminar, October 22, 2015, Chicago, IL
87. **“How to Be an Effective Expert Witness,”** SEAK, Inc. Seminar, August 27-28, 2015, Falmouth, MA
88. **“How to Start, Build, and Run a Successful Expert Witness Practice,”** SEAK, Inc. Seminar, August 25-26, 2015, Falmouth, MA
89. **“How to Start, Build, and Run a Successful Expert Witness Practice,”** SEAK, Inc. Seminar, April 23-24, 2015, Washington, DC

90. **“How to Be an Effective Expert Witness,”** National Association of Document Examiners, March 30, 2015, Nashville, TN
91. **“How to Be an Effective Expert Witness,”** Appraisers Association of America, February 26-27, 2015, New York, NY
92. **“How to Be an Effective Expert Witness,”** SEAK, Inc. Seminar, February 7-8, 2015, Clearwater Beach, FL
93. **“How to Start, Build and Run A Successful Expert Witness Practice,”** SEAK, Inc. Seminar, February 5-6, 2015, Clearwater Beach, FL
94. **“How to Find & Land High Paying Non-Clinical Jobs,”** SEAK, Inc. Seminar, October 24, 2014, Chicago, IL
95. **“How to Supplement Your Clinical Income with Lucrative Home-Based Work,”** SEAK, Inc. Seminar, October 23, 2014, Chicago, IL
96. **“How to Earn Money as a Physician Writer,”** SEAK, Inc. Seminar, September 20-21, 2014, Falmouth, MA
97. **“How to Be an Effective Expert Witness,”** SEAK, Inc. Seminar, September 18-19, 2014, Falmouth, MA
98. **“How to Start, Build and Run a Successful Expert Witness Practice,”** SEAK, Inc. Seminar, May 1-2, 2014, Orlando, FL.
99. **“How to Be a Successful and Effective Expert Witness,”** American Society of Appraisers, March 5-6, 2014, San Francisco, CA.
100. **“How to Be an Effective Medical Expert Witness,”** SEAK, Inc. Seminar, February 8-9, 2014, Clearwater Beach, FL.
101. **“How to Start, Build and Run a Successful Expert Witness Practice,”** SEAK, Inc. Seminar, February 6-7, 2014, Clearwater Beach, FL.
102. **“How to Excel at Your Expert Witness Deposition,”** SEAK, Inc. Seminar, January 25-26, 2014, San Diego, CA.
103. **“How to Start, Build and Run a Successful Expert Witness Practice,”** SEAK, Inc. Seminar, January 23-24, 2014, San Diego, CA.
104. **“How to Be an Effective Criminal Forensics Expert Witness,”** Customized Training Course Presented to U.S. Secret Service Forensic Services Division Laboratory, November 21-22, 2013, Washington, DC.
105. **“Advanced Trial Skills Workshop for Expert Witnesses,”** SEAK, Inc. Seminar, November 7-8, 2013, Irving, TX.
106. **“How to Find and Land High Paying Non-Clinical Jobs,”** SEAK, Inc. Seminar, October 18, 2013, Chicago, IL.
107. **“How to Succeed as a Life Care Planner Expert Witness,”** Foundation for Life Care Planning Research Preconference, September 26, 2013, Atlanta, GA
108. **“How to Be an Effective Expert Witness,”** SEAK, Inc. Seminar, September 19-20, 2013, Falmouth, MA.
109. **“How to Start, Build and Run a Successful Expert Witness Practice,”** SEAK, Inc. Seminar, April 25-26, 2013, Chicago, IL

110. **“How to Start, Build, and Run a Forensic Engineering Practice,”** American Society of Civil Engineers, March 21-22, 2013, Oak Brook, IL
111. **“How to be an Effective Medical Witness,”** SEAK, Inc. Seminar, February 9-10, 2013, Naples, FL
112. **“How to Start, Build and Run a Successful Expert Witness Practice,”** SEAK, Inc. Seminar, February 7-8, 2013, Naples, FL
113. **“Law School For Civil Engineers,”** American Society of Civil Engineers, January 24-25, 2013 Springer Island, FL
114. **“Advanced Testifying Skills: The Master’s Program,”** SEAK, Inc. Seminar, November 10-11, 2012, Naples, FL
115. **“How to Write a Bulletproof Expert Witness Report,”** SEAK, Inc. Seminar, November 8-9, 2012, Naples, FL
116. **“How to Find and Land High Paying Non-Clinical Jobs,”** SEAK, Inc. Seminar, October 19, 2012, Chicago, IL.
117. **“How to Be an Effective Criminal Forensics Expert Witness,”** SEAK, Inc. Seminar, October 17-18, 2012, Chicago, IL
118. **“How to Be an Effective Life Care Planner Expert Witness,”** Foundation for Life Care Planning Research Preconference, September 21, 2012, Denver, CO
119. **“How to Assist An Expert Witness Practice: The Support Staff Program,”** SEAK, Inc. Seminar, August 21-22, 2012, Falmouth, MA
120. **“How to be an Effective Medical Witness,”** SEAK, Inc. Seminar, June 28-29, 2012, Falmouth, MA
121. **“How to Start, Build, and Run a Forensic Engineering Practice,”** American Society of Civil Engineers, June 21-22, 2012, Hyannis, MA
122. **“How to Be an Effective Expert Witness,”** Presented as the Forensic Expert Witness Association’s 2012 Annual Conference, April 27-28, 2012, Las Vegas, NV
123. **“How to Start, Build and Run a Successful Expert Witness Practice,”** SEAK, Inc. Seminar, March 29-30, 2012, Chicago, IL
124. **“How to be an Effective Medical Witness,”** SEAK, Inc. Seminar, February 11-12, 2012, Naples, FL
125. **“How to Start, Build and Run a Successful Expert Witness Practice,”** SEAK, Inc. Seminar, February 9-10, 2012, Naples, FL
126. **“Advanced Testifying Skills for Experts, The Master’s Program,”** SEAK, Inc. Seminar, November 11-12, 2011, Naples, FL.
127. **“Advanced Testifying Skills-The Jury Trial Program,”** SEAK, Inc. Seminar, November 10, 2011, Naples, FL.
128. **“How to Assist an Expert Witness Practice: The Support Staff Program,”** SEAK, Inc., Seminar, October 19-20, 2011, Chicago, IL.
129. **“Law School For Civil Engineers,”** American Society of Civil Engineers, October 13-14, 2011, Medford, MA

130. **“How to Start, Build and Run a Successful Expert Witness Practice,”** SEAK, Inc. Seminar, August 18-19, 2011, Falmouth, MA
131. **“Law School for Expert Witnesses,”** SEAK, Inc. Seminar, April 13, 2011, Naples, FL
132. **“Jury Trial Skills Workshop,”** SEAK, Inc. Seminar, April 12, 2011, Naples, FL
133. **“Law School For Civil Engineers,”** American Society of Civil Engineers, March 17-18, 2011, West Palm Beach, FL
134. **“Cross Examination of Expert Witnesses: Tactics and Defenses for Attorneys and Expert Witnesses,”** SBSA Sponsored Continuing Education Program, March 8, 2011, Golden, CO.
135. **“Advanced Deposition Skills Workshop,”** SEAK, Inc. Seminar in Cooperation with Washington State Department of Labor and Industries, March 6, 2011, Seattle, WA
136. **“Writing and Defending Your IME Report,”** SEAK, Inc. Seminar in Cooperation with Washington State Department of Labor and Industries, March 5, 2011, Seattle, WA
137. **“How to be an Effective Medical Witness,”** SEAK, Inc. Seminar, February 4-5, 2011, Naples, FL
138. **“How to Start, Build and Run a Successful Expert Witness Practice,”** SEAK, Inc. Seminar, February 2-3, 2011, Naples, FL
139. **“Advanced Testifying Skills for Experts, The Master’s Program,”** SEAK, Inc. Seminar, November 12-13, 2010, Naples, FL.
140. **“Advanced Testifying Skills-The Jury Trial Program,”** SEAK, Inc. Seminar, November 11, 2010, Naples, FL.
141. **“Testifying Skills,”** Customized Training for the Internal Revenue Service, October 21-22, 2010, Washington, DC.
142. **“How to Find and Land High Paying Non-Clinical Jobs,”** SEAK, Inc. Seminar, September 24, 2010, Chicago, IL.
143. **“Testifying Skills Workshop,”** SEAK, Inc. Seminar, June 23, 2010, Chicago, IL.
144. **“Advanced Deposition Skills for Experts,”** SEAK, Inc. Seminar, June 22, 2010, Chicago, IL.
145. **“How to Be an Effective Expert Witness,”** Customized Training for the Federal Bureau of Investigation, May 5-6, 2010.
146. **“How to be an Effective Medical Witness,”** SEAK, Inc. Seminar, April 24-25, 2010, Naples, FL
147. **“How to Start, Build and Run a Successful Expert Witness Practice,”** SEAK, Inc. Seminar, April 22-23, 2010, Naples, FL
148. **“Law School For Civil Engineers,”** American Society of Civil Engineers, November 5-6, 2009, Boston, MA
149. **“How to Find and Land High Paying Non-Clinical Jobs,”** SEAK, Inc. Seminar, September 11, 2009, Chicago, IL
150. **“Intensive Testifying Skills Workshop for Physicians,”** SEAK, Inc. Seminar, August 15-16, 2009, Hyannis, MA
151. **“How to Start, Build and Run a Successful Expert Witness Practice,”** SEAK, Inc. Seminar, August 13-14, 2009, Hyannis, MA

152. **“How to Become a Dangerous Expert Witness,”** SEAK, Inc. Seminar, June 24, 2009, Hyannis, MA
153. **“Law School For Expert Witnesses,”** SEAK, Inc. Seminar, June 23, 2009, Hyannis, MA
154. **“How to Fight and Prevent Expert Witness Abuse: Advanced Testifying Skills for Medical Experts,** Benchmark Medical Consultants Seminar, November 8, 2008, Napa, CA
155. **“Law School For Civil Engineers,”** American Society of Civil Engineers, November 6-7, 2008, Las Vegas, NV
156. **“Testifying Skills Workshop,”** Customized Training Seminar for Defense Computer Forensics Laboratory, September 25, 2008, Linthicum, MD
157. **“Law School for Medical Experts,”** SEAK, Inc. Seminar, August 16-17, 2008, Falmouth, MA.
158. **“How to Be an Effective Medical Witness,”** SEAK, Inc. Seminar, August 14-15, 2008, Falmouth, MA.
159. **“Testifying Skills Workshop,”** SEAK, Inc. Seminar, June 18, 2008, Hyannis, MA
160. **“Law School For Expert Witnesses,”** SEAK, Inc. Seminar, June 17, 2008, Hyannis, MA
161. **“Law School For Civil Engineers,”** American Society of Civil Engineers, March 6-7, 2008, Orlando, FL
162. **“Advanced Testifying Skills for Experts: The Master’s Program,”** SEAK, Inc. Seminar, November 9-10, 2007, Naples, FL
163. **“Law School for Medical Experts,”** SEAK, Inc. Seminar, August 18-19, 2007, Falmouth, MA.
164. **“How to Be an Effective Medical Witness,”** SEAK, Inc. Seminar, August 16-17, 2007, Falmouth, MA.
165. **“Persuasion Skills Workshop for Experts,”** SEAK, Inc. Seminar, June 20, 2007, Hyannis, MA.
166. **“How to Become a Dangerous Expert Witness,”** SEAK, Inc. Seminar, June 19, 2007, Hyannis, MA.
167. **“Advanced Deposition Skills for Experts,”** Seminar sponsored by The Warren Group, May 10, 2007, Columbia, SC
168. **“Law School For Civil Engineers,”** Inhouse Training Seminar for CTL Group, April 26-27, 2007, Skokie, IL.
169. **“Persuasion Skills Workshop for Experts,”** Forensic Expert Witness Association, March 29, 2007, Newport Beach, CA.
170. **“Law School For Civil Engineers,”** American Society of Civil Engineers, March 8-9, 2007, Palm Beach, FL
171. **“Law School for Safety Professionals,”** Professional Development Conference for the Hawaii Veterans of Safety, February 21-22, 2007, Pearl City, HI
172. **“Law School for Civil Engineers,”** Professional Development Conference for the Washington State Association of County Engineers, January 31-February 2, 2007, Stevenson, WA
173. **“Advanced Testifying Skills for Experts: The Master’s Program,”** SEAK, Inc. Seminar, December 1-2, 2006, Chicago, IL
174. **“Advanced Deposition Skills For Experts,”** SEAK, Inc. Seminar in cooperation with the Washington Department of Labor and Industries, October 8, 2006, Seattle, WA

175. **“Writing and Defending Your IME Report,”** SEAK, Inc. Seminar in cooperation with the Washington Department of Labor and Industries, October 7, 2006, Seattle, WA
176. **“Medical Malpractice: Advanced Survival Training For Physicians,”** SEAK, Inc. Seminar, August 16, 2006, Falmouth, MA
177. **“How to Become a Dangerous Expert Witness,”** SEAK, Inc. Seminar, June 21, 2006, Hyannis, MA.
178. **“Persuasion Skills Workshop for Experts,”** SEAK, Inc. Seminar, June 20, 2006, Hyannis, MA.
179. **“Testifying Skills Workshop,”** Forensic Expert Witness Association, March 30, 2006, Newport Beach, CA.
180. **“Law School For Civil Engineers,”** American Society of Civil Engineers, March 9-10, 2006, Scottsdale, AZ
181. **“How to Start and Build a Successful Expert Witness Practice,”** American Society of Consulting Arborists, December 4, 2005, Palm Springs, CA.
182. **“Advanced Testifying Skills for Experts: The Master’s Program,”** SEAK, Inc. Seminar, November 4-5, 2005, Chicago, IL
183. **“Testifying Skills for Chiropractors,”** The College on Forensic Sciences, September 22, 2005, St. Paul, MN
184. **“Law School For Physicians,”** SEAK, Inc. Seminar, August 22-24, 2005, Falmouth, MA
185. **“Medical Malpractice: Advanced Survival Training For Physicians,”** SEAK, Inc. Seminar, August 18, 2005, Falmouth, MA
186. **“Expert Witness Practice Management Workshop,”** SEAK, Inc. Seminar, June 15, 2005, Hyannis, MA
187. **“Law School For Civil Engineers,”** American Society of Civil Engineers, February 10-11, 2005, Las Vegas, NV
188. **“Writing and Defending Your IME Report,”** SEAK, Inc. Seminar in cooperation with the Washington Department of Labor and Industries, January 29, 2005, Seattle, WA
189. **“Law School For Physicians,”** SEAK, Inc. Seminar, November 5-7, 2004, Orlando, FL
190. **“Medical Malpractice: Intensive Survival Training For Physicians,”** SEAK, Inc. Seminar, November 4, 2004, Orlando, FL
191. **“Expert Report Writing Workshop,”** Seminar sponsored by The Warren Group, September 16, 2004, Columbia, SC
192. **“Law School For Physicians,”** SEAK, Inc. Seminar, August 16-18, 2004, Falmouth, MA
193. **“Medical Malpractice: Advanced Survival Training For Physicians,”** SEAK, Inc. Seminar, August 12, 2004, Falmouth, MA
194. **“Expert Report Writing Workshop,”** SEAK, Inc. Seminar, June 23, 2004, Hyannis, MA
195. **“Medical Malpractice: Advanced Survival Training For Physicians,”** Presented for the Wyoming State Medical Society, June 10, 2004, Jackson Hole, WY
196. **“Expert Report Writing Workshop,”** Seminar Co-Sponsored by SEAK, Inc. and Forensic Expert Witness Association, March 25, 2004, Newport Beach, CA

197. **“Testifying Skills Workshop,”** Steamboat Seminars Seminar Co-Sponsored by SEAK, Inc. Seminar, March 3, 2004, Steamboat Springs, CO.
198. **“Medical Malpractice: Advanced Survival Training For Physicians,”** Steamboat Seminars Seminar Co-Sponsored by SEAK, Inc. Seminar, February 28-29, 2004, Steamboat Springs, CO.
199. **“Law School For Civil Engineers,”** American Society of Civil Engineers, February 12-13, 2004, Tampa, FL
200. **“Testifying Skills For Mechanical Engineers,”** American Society of Mechanical Engineers, December 3-4, 2003, New York, NY
201. **“Law School For Mechanical Engineers,”** American Society of Mechanical Engineers, December 1-2, 2003, New York, NY
202. **“Medical Malpractice: Advanced Survival Training For Physicians,”** SEAK, Inc. Seminar, November 6, 2003, Chicago, IL
203. **“Law School For Experts,”** Seminar sponsored by The Warren Group, October, 9, 2003, Columbia, SC
204. **“Law School For Physicians,”** SEAK, Inc. Seminar, August 18-20, 2003, Falmouth, MA
205. **“Medical Malpractice: Advanced Survival Training For Physicians,”** SEAK, Inc. Seminar, August 14, 2003, Falmouth, MA
206. **“Forensic Report Writing for Jewelry Appraisers,”** National Association of Jewelry Appraisers, August 9, 2003, Wakefield, MA
207. **“Expert Report Writing Workshop,”** SEAK, Inc. Seminar, June 25, 2003, Hyannis, MA
208. **“Law School for Security Consultants,”** International Association of Professional Security Consultants, April 26, 2003, Boston, MA.
209. **“Law School For Civil Engineers,”** American Society of Civil Engineers, March 27-28, 2003, Denver, CO
210. **“Testifying Skills Workshop,”** Forensic Consultants Association, March 13, 2003, Newport Beach, CA
211. **“Testifying Skills For Engineers,”** American Society of Civil Engineers, March 6-7, 2003, Scottsdale, AZ
212. **“Interactive Medical-Legal Workshop,”** American Academy of Pain Medicine, February 19, 2003, New Orleans, LA
213. **“Medical Malpractice: Advanced Survival Training For Physicians,”** SEAK, Inc. Seminar, November 14, 2002, Chicago, IL
214. **“Law School For Civil Engineers,”** American Society of Civil Engineers, September 26-27, 2002, Arlington Heights, IL
215. **“Law School For Physicians,”** SEAK, Inc. Seminar August 5-7, 2002, Hyannis, MA
216. **“Medical Malpractice: Advanced Survival Training For Physicians,”** SEAK, Inc. Seminar, August 1, 2002, Hyannis, MA
217. **“Law School For Experts,”** SEAK, Inc. Seminar, June 19, 2002, Hyannis, MA.
218. **“Testifying Skills: Be a More Effective Expert Witness,”** International Association of Professional Security Consultants, April 20, 2002, Atlanta, GA.

219. **“Testifying Skills Workshop,”** Forensic Consultants of Orange County, March 23, 2002, Newport Beach, CA
220. **“Testifying Skills for Occupational Health Professionals,”** SEAK, Inc. Seminar, March 19, 2002, San Diego, CA
221. **“Law School for Jewelry Appraisers,”** National Association of Jewelry Appraisers, February 8, 2002, Tucson, AZ
222. **“Law School For Civil Engineers,”** American Society of Civil Engineers, December 3-4, 2001, Randolph AFB, San Antonio, TX
223. **“Testifying Skills For Civil Engineers,”** American Society of Civil Engineers, November 8-9, 2001, Orlando, FL
224. **“Law School For Civil Engineers,”** American Society of Civil Engineers, October 18-19, 2001, Baltimore, MD
225. **“Medical Malpractice: Advanced Survival Training For Physicians”**, October 11, 2001, Charlotte, NC
226. **“Law School For Physicians,”** July 17-19, 2001, Hyannis, MA
227. **“Testifying Skills Workshop,”** SEAK, Inc. Seminar, June 13, 2001, Hyannis, MA
228. **“How To Be an Effective Medical Witness,”** American Academy of Pain Medicine, February 14, 2001, Miami Beach, FL
229. **“Law School for Civil Engineers,”** American Society of Civil Engineers, February 8-9, 2001, New Orleans, LA
230. **“Testifying Skills for Jewelry Appraisers,”** National Association of Jewelry Appraisers, February 2, 2001, Tucson, AZ
231. **“Testifying Skills For Civil Engineers,”** American Society of Civil Engineers, January 18-19, 2001, Las Vegas, NV
232. **“Law School for Experts,”** SEAK, Inc. Seminar, June 13, 2000, Hyannis, MA
233. **“Law School for Civil Engineers,”** American Society of Civil Engineers, May 4-5, 2000, Framingham, MA
234. **“Law School for Civil Engineers,”** American Society of Civil Engineers, April 6-7, 2000, Las Vegas, NV
235. **“How To Be an Effective, Successful and Ethical Medical Witness,”** American Academy of Pain Medicine, February 23, 2000, New Orleans, LA
236. **“Law School For The Safety, Health & Environmental Professional,”** American Society of Safety Engineers Seminar, November 18-19, 1999 Dallas, TX
237. **“Negotiating Skills For Physicians,”** SEAK, Inc. Seminar, October 17, 1999 West Hartford, CT
238. **“Contract Law For Physicians,”** SEAK, Inc. Seminar, October 16, 1999 West Hartford, CT
239. **“Law School For Physicians,”** SEAK, Inc. Seminar, June 21-23, 1999 Hyannis, MA
240. **“How To Be An Effective Medical Witness,”** SEAK, Inc. Seminar, May 3-4, 1999 San Diego, CA
241. **“Law School For Physicians,”** SEAK, Inc. Seminar, April 21-3, 1999 Ft. Lauderdale, FL
242. **“Law School For Physicians,”** SEAK, Inc. Seminar, June 24-26, 1998, Hyannis, MA

243. **“How To Be An Effective Medical Witness,”** SEAK, Inc. Seminar, June 22-23, 1998 Hyannis, MA
244. **“Successful and Effective Expert Witnesses in Safety and Health, ”** American Society of Civil Engineers, June 13-14, 1999, Seattle, WA
245. **“Law School For Physicians,”** SEAK, Inc. Seminar, May 29-31, 1998 Chicago, IL
246. **“Law School For Physicians,”** SEAK, Inc. Seminar, May 4-6, 1998, San Diego, CA
247. **“Law School For Physicians,”** SEAK, Inc. Seminar, April 20-22, 1998, Orlando, FL
248. **“How To Be An Effective Medical Witness,”** SEAK, Inc. Seminar, April 18-19, 1998, Orlando, FL
249. **“How To Be An Effective Medical Witness,”** SEAK, Inc. Seminar, March 19-20, 1998, Maui, HI
250. **“Law School For Physicians,”** SEAK, Inc. Seminar, March 16-18, 1998, Maui, HI
251. **“Law School For Physicians,”** SEAK, Inc. Seminar, September 5-7, 1997, Hyannis, MA (designed only, not on faculty)
252. **“How To Be An Effective Medical Witness,”** SEAK, Inc. Seminar August 11-12, 1997, Hyannis, MA
253. **“How To Be An Effective Medical Witness,”** SEAK, Inc. Seminar April 17-18, 1997, Seattle, WA
254. **“How To Be An Effective Medical Witness,”** SEAK, Inc. Seminar April 12-13, 1997, Chicago, IL
255. **“How To Be An Effective Medical Witness,”** SEAK, Inc. Seminar February 24-25, 1997, Ft. Lauderdale, FL
256. **“How To Be An Effective Medical Witness,”** SEAK, Inc. Seminar January 18-19, 1997, Maui, HI

BOOKS & E-BOOKS

1. Mangraviti JJ, Donovan NN, and Wilbur, KJ **2025 Expert Witness Marketing Survey** (E-Book)(SEAK 2025).
2. Mangraviti JJ, Donovan NN, and Wilbur, KJ **2024 SEAK, Inc. Expert Witness Liability Insurance Survey** (E-Book)(SEAK 2024).
3. Mangraviti JJ, Donovan NN, and Wilbur, KJ **2024 SEAK, Inc. Survey of IME Fees and Billing Procedures** (E-Book)(SEAK 2024).
4. Mangraviti JJ, Donovan NN, and Wilbur, KJ **2024 SEAK, Inc. Survey of Expert Witness Fees** (E-Book)(SEAK 2024).
5. Mangraviti JJ, Donovan NN, and Wilbur, KJ **2021 SEAK, Inc. Survey of Expert Witness Fees** (E-Book)(SEAK 2021).
6. Mangraviti JJ, Babitsky S, and Donovan NN, **2017 SEAK, Inc. Survey of Expert Witness Fees** (E-Book)(SEAK 2017).
7. Mangraviti, JJ, Babitsky S, and Donovan NN, **How to Be an Effective Expert Witness at Deposition and Trial: The SEAK Guide to Testifying as an Expert Witness** (SEAK 2016).
8. Mangraviti, JJ, Babitsky S, and Donovan NN, **How to Be a Successful Expert Witness: SEAK’s A-Z Guide to Expert Witnessing** (SEAK 2015).

9. Mangraviti JJ, Babitsky S, and Donovan NN, **2014 SEAK, Inc. Survey of Expert Witness Fees** (E-Book)(SEAK 2014).
10. Mangraviti JJ, Babitsky S, and Donovan NN, **How to Write an Expert Witness Report** (SEAK 2014).
11. Babitsky S and Mangraviti JJ, **The Street Smart MBA: 10 Proven Strategies for Driving Business Success** (Apress 2012)
12. Mangraviti JJ and Babitsky S, **How to Prepare Your Expert Witness for Deposition** (SEAK 2012)
13. Babitsky S and Mangraviti JJ, **Understanding the AMA Guides in Workers' Compensation** (Fifth Edition Wolters Kluwer 2011)
14. Mangraviti JJ, Babitsky S, and Babitsky A, **How to Market Your Expert Witness Practice: Evidenced-Based Best Practices** (SEAK 2011)
15. Babitsky S, and Mangraviti JJ, **Never Lose Again: Become a Top Negotiator by Asking the Right Questions** (St. Martin's Press 2011)
16. Babitsky S, and Mangraviti JJ, **Non-Clinical Careers for Physicians** (SEAK 2009)
17. Babitsky A, Babitsky S, and Mangraviti JJ, **2009 SEAK, Inc. National Guide to Expert Witness Fees and Billing Procedures** (SEAK 2009)
18. Babitsky S and Mangraviti JJ, **Understanding the AMA Guides in Workers' Compensation** (Fourth Edition Wolters Kluwer Law & Business 2008)
19. Babitsky S and Mangraviti JJ, **The Biggest Mistakes Expert Witnesses Make: And How to Avoid Them** (SEAK 2008)
20. Babitsky S and Mangraviti JJ, **Depositions: The Comprehensive Guide for Expert Witnesses** (SEAK 2007)
21. Babitsky S, Mangraviti JJ, and Babitsky A **The A-Z Guide to Expert Witnessing** (SEAK 2006)
22. Babitsky S and Mangraviti JJ, **How to Become a Dangerous Expert Witness: Advanced Techniques and Strategies** (SEAK 2005)
23. Babitsky S and Mangraviti JJ (editors), **The Biggest Legal Mistakes Physicians Make: And How to Avoid Them** (SEAK 2005)
24. Babitsky A, Babitsky S, and Mangraviti JJ, **2004 SEAK, Inc. National Guide to Expert Witness Fees and Billing Procedures** (SEAK 2004)
25. Babitsky S, Mangraviti JJ and Melhorn JM, **Writing and Defending Your IME Report: The Comprehensive Guide** (SEAK 2004)
26. Babitsky S and Mangraviti JJ, **Cross-Examination: The Comprehensive Guide for Experts** (SEAK 2003)
27. Babitsky S, Mangraviti JJ, Brigham CR, and Todd CJ, **Understanding the AMA Guides in Workers' Compensation** (3rd Edition, Panel 2002)
28. Babitsky S and Mangraviti JJ, **Writing and Defending Your Expert Report: The Step-by-Step Guide with Models** (SEAK 2002)
29. Babitsky S, Mangraviti JJ, and Todd CJ, **The Comprehensive Forensic Services Manual: The Essential Resources for all Experts** (SEAK 2000)

30. Babitsky S and Mangraviti JJ, **How To Excel During Depositions: Techniques For Experts That Work** (SEAK 1999)
31. Babitsky S and Mangraviti JJ, **The Successful Physician Negotiator: How To Get What You Deserve** (SEAK 1998)
32. Babitsky S and Mangraviti JJ, **Understanding The AMA Guides In Workers' Compensation** (Second Edition, Wiley 1997)
33. Babitsky S and Mangraviti JJ, **How To Excel During Cross-Examination: Techniques For Experts That Work** (SEAK, 1997)
34. Brigham CR, Babitsky S, Mangraviti JJ, **The Independent Medical Evaluation Report: A Step-by-Step Guide With Models** (SEAK, 1996).
35. Babitsky S and Mangraviti JJ, **Understanding The AMA Guides: A Comparison of the Fourth Edition to the Third Edition Revised** (Wiley, 1994).
36. Babitsky S and Mangraviti JJ, **Litigating Stress Cases in Workers' Compensation** (Wiley, 1993).

PRESENTATIONS

1. **“How to Answer Trick and Difficult Questions at Deposition and Trial,”** SEAK 31st Annual National Expert Witness Conference, Clearwater Beach, FL, April 27, 2024.
2. **“How Attorneys Cross-Examine Expert Witnesses at Trial: Strategies and Goals,”** SEAK, Inc. 30th Anniversary National Expert Witness Conference, Clearwater Beach, FL, May 7, 2023.
3. **“Getting Retained After the Initial Contact by Counsel,”** SEAK, Inc., 29th Annual National Expert Witness Conference, Clearwater Beach, FL, April 23, 2022.
4. **“How to Run a More Profitable Expert Witness Practice,”** SEAK, Inc., 28th Annual National Expert Witness Conference, Clearwater Beach, FL, April 28, 2019.
5. **“Testifying Tips for Experts: With Video Examples,”** SEAK, Inc., 27th Annual National Expert Witness Conference, Clearwater Beach, FL, May 6, 2018.
6. **“How to Answer Trick and Difficult Questions at Deposition and Trial,”** SEAK, Inc., 26th Annual National Expert Witness Conference, Clearwater Beach, FL, May 7, 2017.
7. **“How to Defend Yourself Against Opposing Counsel’s Cross-Examination Tactics,”** SEAK, Inc. 25th Anniversary National Expert Witness Conference, Chicago, IL, May 15, 2016.
8. **“The 20 Most Important Deposition Questions for Expert Witnesses,”** SEAK, Inc. 24th Annual National Expert Witness Conference, Washington, DC, April 25, 2015.
9. **“How to Protect Yourself from Potential Abuse from Retaining Counsel,”** SEAK, Inc. 23rd Annual National Expert Witness Conference, Orlando, FL, May 3, 2014
10. **“Traps for the Unwary: Career Ending Mistakes and How to Avoid Them,”** SEAK, Inc. 22nd Annual National Expert Witness Conference, Chicago, IL, April 28, 2013
11. **“How to Prepare Your Expert Witness to Excel at Deposition,”** CLE Teleconference sponsored by The National Business Institute, April 4, 2013 (Co-Presenter with Steven Babitsky, Esq.)
12. **“How to Prepare Your Expert Witness for Deposition,”** Webinar sponsored by The TASA Group, January 29, 2013 (Co-Presenter with Steven Babitsky, Esq.)

13. **“How to Prepare Your Expert Witness for Deposition,”** Webinar sponsored by the ABA Center for Professional Development, January 10, 2013 (Co-Presenter with Steven Babitsky, Esq.)
14. **“How to Expand Your Practice Through 24/7 Expert Witness Marketing,”** SEAK, Inc. 21st Annual National Expert Witness Conference, Falmouth, MA, August 23, 2012.
15. **“Negotiation Skills for Physicians: What You Need to Succeed,”** SEAK, Inc. 8th Annual Non-Clinical Careers for Physicians Conference, Chicago, IL, September 25, 2011.
16. **“How to Become a Dangerous Expert Witness,”** National Association of Jewelry Appraisers Annual Conference, Cleveland, OH, August 16, 2011.
17. **“Marketing Your Expert Witness Practice-Evidence Based Best Practices,”** SEAK, Inc. 20th Anniversary Expert Witness Conference, Naples, FL, April 14, 2011.
18. **“Bullet-Proofing Your Retention Agreement,”** SEAK, Inc. 19th Annual Expert Witness Conference, Chicago, IL, June 24, 2010.
19. **“Communication and Persuasion Skills for Physicians,”** MBA Skills for Physicians – Preconference to SEAK’s 5th Annual Non-Clinical Careers for Physicians Conference, Falmouth, MA, October 2, 2008.
20. **“Communication and Persuasion Skills for Physicians,”** Getting Yourself Market Ready – Preconference to SEAK’s 4th Annual Non-Clinical Careers for Physicians Conference, Falmouth, MA, October 4, 2007.
21. **“Bulletproofing Your Fee Schedules and Agreements,”** SEAK, Inc. 16th Annual National Expert Witness Conference, Hyannis, MA, June 22, 2007.
22. **“Trial Demonstration: Direct and Cross-Examination of an Expert Witness,”** SEAK, Inc. 15th Anniversary National Expert Witness Conference, Hyannis, MA, June 22, 2006.
23. **“Trial Demonstration: Direct and Cross-Examination of the Expert Witness,”** Forensic Expert Witness Association, Newport Beach, CA, April 1, 2006.
24. **“Trial Demonstration: A Motion in Limine to Exclude Expert Witness Testimony,”** SEAK, Inc. Fourteenth Annual National Expert Witness Conference, June 16, 2005.
25. **“What Every Urologist Must Know: Deposition Training in a World of Litigation,”** American Association of Clinical Urologists Socioeconomic Forum, San Antonio, TX, May 24, 2005.
26. **“Mock Trial Demonstration,”** SEAK, Inc. Thirteenth Annual National Expert Witness Conference, June 24, 2004.
27. **“Medical Malpractice Survival Training,”** Eastern Virginia Medical School Grand Rounds, Norfolk, VA, April 29, 2004.
28. **“Fundamentals of the Law and the American Legal System,”** “The Four Elements of Negligence,” “Defenses to Negligence Actions,” “The Law of Liability Insurance,” “Anatomy of a Lawsuit,” “The Discovery Process,” “Anatomy of a Civil Trial,” “Expert Testimony and Impeachment,” and “Rules of Evidence, The Law Symposium for the Safety, Health & Environmental Professional (Sponsored by the American Society of Safety Engineers, November 20-21, 2003, Fort Lauderdale, FL).
29. **“Excelling During Direct Examination,”** Continuing Education Telephone Conference sponsored by Business Valuation Resources, February 11, 2003.

30. **“Defending the IME Report: Demonstration”** Independent Medical Examinations: Advanced Strategies for Success (Sponsored by SEAK, Inc. in cooperation with the Washington Department of Labor and Industries, November 3, 2002, Seattle, WA)
31. **“How To Bullet-Proof Your C.V.”** Tenth Annual National Expert Witness and Litigation Seminar, June 15, 2001, Hyannis, MA
32. **“How To Be an Effective Medical Witness”** Impairment and Disability Evaluation Seminar (Sponsored by SEAK, Inc. in cooperation with the Washington Department of Labor and Industries, October 15, 2000, Seattle, WA)
33. **“Innovative Marketing Methods That Work”** Ninth Annual National Expert Witness and Litigation Seminar, June 15, 2000, Hyannis, MA
34. **“Fee Setting, Billing and Collection Practices”** Ninth Annual National Expert Witness and Litigation Seminar, June 15, 2000, Hyannis, MA
35. **“How To Bullet-Proof Your C.V.”** Eighth Annual National Expert Witness and Litigation Seminar, June 18, 1999, Hyannis, MA
36. **“How To Be A More Effective Medical Witness,”** Independent Medical Examinations, Impairment Rating and Medical-Legal Issues, February 2, 1997, Calgary, AB

BOOK CHAPTERS

1. Babitsky S and Mangraviti JJ, **Deposition Preparation Outline**, In: Expert Witnessing in Forensic Accounting (R.T. Edwards, Inc., 2005).
2. Babitsky S and Mangraviti JJ, **Cross-Examination: The Comprehensive Guide**, In: Expert Witnessing in Forensic Accounting (R.T. Edwards, Inc., 2005).
3. Babitsky S and Mangraviti JJ, **Rating Psychological and Psychiatric Impairment Under The Fourth Edition of the AMA Guidelines**, In: The Insurer’s Handbook of Psychological Injury Claims (Claims Books, 1995).

PROFESSIONAL TRAINING VIDEO SCRIPTS

1. Babitsky S and Mangraviti JJ, **“Winning Over the Jury: Techniques for Experts That Work”** (SEAK, 2001).
2. Babitsky S, Brigham CR and Mangraviti JJ, **“Symptom Magnification, Deception and Malingering: Identification Through Distraction and Other Tests and Techniques”** (SEAK, 2000).
3. Babitsky S and Mangraviti JJ, **“Cross-Examination: How To Be an Effective and Ethical Expert Witness”** (SEAK, 2000).
4. Babitsky S and Mangraviti JJ, **“The Most Difficult Questions For Experts: With Answers”** (SEAK, 2000)
5. Babitsky S and Mangraviti JJ, **“The Expert Medical Deposition: How to Be an Effective and Ethical Witness”** (SEAK, 1999).
6. Babitsky S and Mangraviti JJ, **“The Expert Deposition: How to Be an Effective and Ethical Witness”** (SEAK, 1999).

7. Mangraviti, JJ, **“Workplace Violence: Understanding, Preventing and Surviving”** (SEAK, 1994).

PROFESSIONAL TRAINING VIDEOS PRODUCED

1. **“Winning Over the Jury: Techniques for Experts That Work”** (SEAK, 2001)
2. **“Medical School For Lawyers: Chiropractic Examination and Treatment”** (SEAK, 2001)
3. **“Medical School For Lawyers: The Complete Psychiatric Examination”** (SEAK, 2001)
4. **“Symptom Magnification, Deception and Malingering: Identification Through Distraction and Other Tests and Techniques”** (SEAK, 2000)
5. **“Cross-Examination: How To Be an Effective and Ethical Expert Witness”** (SEAK, 2000)
6. **“The Most Difficult Questions For Experts: With Answers”** (SEAK, 2000)
7. **“The Expert Medical Deposition: How to Be an Effective and Ethical Witness”** (SEAK, 1999).
8. **“The Expert Deposition: How to Be an Effective and Ethical Witness”** (SEAK, 1999).
9. **“How To Be An Effective Medical Witness,”** (SEAK, 1994).
10. **“How To Use Guides To The Evaluation Of Permanent Impairment,”** Five Video Set (SEAK, 1993).

ARTICLES

1. Babitsky S and Mangraviti JJ, **“Talking Points: 5 simple questions to ask during hotel negotiations”** Meetings & Conventions (May 2011).
2. Babitsky S and Mangraviti JJ, **“The Value of a Non-Clinical Personal Inventory”** Unique Opportunities (March/April 2009).
3. Babitsky S and Mangraviti JJ, **“Transitioning: What Not To Do”** Unique Opportunities (January/February 2009).
4. Babitsky S and Mangraviti JJ, **“How to Become a Dangerous Expert Witness, Part III,”** The Value Examiner (March/April 2006).
5. Babitsky S and Mangraviti JJ, **“How to Become a Dangerous Expert Witness, Part II,”** The Value Examiner (November/December 2005).
6. Babitsky S and Mangraviti JJ, **“How to Become a Dangerous Expert Witness, Part I,”** The Value Examiner (September/October 2005).
7. Babitsky S and Mangraviti JJ, **“Working in the Workers’ Compensation System,”** 33 Journal of The American Chiropractic Association 11, 22 (November 1996).

SUPPLEMENTS

1. Babitsky S and Mangraviti JJ, **Understanding The AMA Guides in Workers’ Compensation, 2016 Supplement** (Aspen 2016).
2. Babitsky S and Mangraviti JJ, **Understanding The AMA Guides in Workers’ Compensation, 2015 Supplement** (Aspen 2015).

3. Babitsky S and Mangraviti JJ, Understanding The AMA Guides in Workers' Compensation, 2014 Supplement (Aspen 2014).
4. Babitsky S and Mangraviti JJ, Understanding The AMA Guides in Workers' Compensation, 2013 Supplement (Aspen 2013).
5. Babitsky S and Mangraviti JJ, Understanding The AMA Guides in Workers' Compensation, 2012 Supplement (Aspen 2012).
6. Babitsky S and Mangraviti JJ, Understanding The AMA Guides in Workers' Compensation, 2010 Supplement (Aspen 2010).
7. Babitsky S and Mangraviti JJ, Understanding The AMA Guides in Workers' Compensation, 2009 Supplement (Aspen 2009).
8. Babitsky S, Mangraviti JJ, and Muir R, Understanding The AMA Guides in Workers' Compensation, 2007 Supplement (Aspen 2007).
9. Babitsky S and Mangraviti JJ, Understanding The AMA Guides in Workers' Compensation, 2006 Supplement (Aspen 2006).
10. Babitsky S and Mangraviti JJ, Understanding The AMA Guides in Workers' Compensation, 2005 Supplement (Aspen 2005).
11. Babitsky S and Mangraviti JJ, Understanding The AMA Guides in Workers' Compensation, 2004 Supplement (Aspen 2004).
12. Babitsky S and Mangraviti JJ, Understanding The AMA Guides in Workers' Compensation, 2003 Supplement (Aspen 2003).
13. Babitsky S, Mangraviti JJ, and Todd CJ, The Comprehensive Forensic Services Manual: 2002 Supplement (SEAK 2002).
14. Babitsky S and Mangraviti JJ, Understanding The AMA Guides in Workers' Compensation, 2001 Supplement (Aspen 2000).
15. Babitsky S and Mangraviti JJ, Understanding The AMA Guides in Workers' Compensation, 2000 Supplement (Aspen 1999).
16. Babitsky S and Mangraviti JJ, Understanding The AMA Guides in Workers' Compensation, 1999 Supplement (Aspen 1998).
17. Babitsky S and Mangraviti JJ, Litigating Stress Cases in Workers' Compensation, 1997 Supplement (Wiley, 1997).
18. Babitsky S and Mangraviti JJ, Litigating Stress Cases in Workers' Compensation, 1996 Supplement (Wiley, 1996).
19. Babitsky S and Mangraviti JJ, Understanding The AMA Guides in Workers' Compensation, 1996 Supplement (Wiley 1996).
20. Babitsky S and Mangraviti JJ, Litigating Stress Cases in Workers' Compensation, 1995 Supplement (Wiley, 1995).
21. Babitsky S and Mangraviti JJ, Understanding The AMA Guides in Workers' Compensation, 1995 Supplement (Wiley 1995).
22. Babitsky S and Mangraviti JJ, Litigating Stress Cases in Workers' Compensation, 1994 Supplement (Wiley, 1994).

23. Babitsky S and Mangraviti JJ, Understanding The AMA Guides in Workers' Compensation, 1993 Supplement (Wiley 1993).

CONSULTING/MENTORING ACTIVITIES

Retained to provide expert witness training by the FBI, SEC, IRS, Secret Service, Department of Defense, NYPD, numerous corporation and firms, and numerous individual expert witnesses.

CO-SEMINAR/SEMINAR LEADER

Annual SEAK National Expert Witness Conference, <i>varies</i>	1996-Present
Annual SEAK Non-Clinical Careers for Physicians Conference, <i>Chicago, IL</i>	2014-2024
SEAK Medical Witness Summit, <i>Chicago, IL</i>	November 16-17, 2002

EDUCATION

Boston College Law School , Newton, Massachusetts <u>Juris Doctor, <i>cum laude</i></u>	1993
Boston College , <i>Chestnut Hill, Massachusetts</i> Bachelor of Arts, Mathematics, <i>summa cum laude</i> Phi Beta Kappa Pi Mu Epsilon (Mathematics Honors Society)	1990

ADMITTED TO PRACTICE LAW

United States District Court, District of Massachusetts	1994
Massachusetts	1993

PUBLIC SERVICE

Commissioner, Board of License Commissioners , <i>Everett, Massachusetts</i>	1992-1996
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EDITORIAL BOARD

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